

DLV Plant

DLV Plant is a leading, independent international advisory and research partner for the agricultural and horticultural sector. Its activities are aimed at advice, research and projects in The Netherlands and abroad. DLV Plant creates added value for its clients by continuously marketing innovative and state-of-the-art services and products.

The strengths of DLV Plant are the know-how development within the own organisation, the network within the own organization, the network within the agricultural and affiliated sectors, and the range of services offered. The level of know-how of the advisors is kept up to date through exchange of know-how within the organisation, contact with Dutch and foreign research institutes, visits to conferences and symposia and utilisation of the extensive network.

The DLV Plant advisors are active worldwide, including Europe, Latin America, Russia and East Africa. To give better support and guidance to the development of the East African horticultural sector, DLV Plant set up a specialist team for East Africa.

Team East Africa

Core business of the Team East Africa is advising primary companies in crop cultivation and supporting them in realizing their business objectives. We pay attention to the latest developments in the field of cultivation and the corporate management level of a company. The team offers *independent* and *ongoing* consultancy and can assist its clients with tailor-made advice. The experience of the advisors with local cultivation conditions combined with their high-technology knowledge background enables them to identify the best technical option to improve business performances on farm level.

Besides cultivation advice, the team is focusing on assisting companies, institutions and governments to optimize their overall business results and bridge legal, financial, logistic and technological gaps, predominantly in the horticulture sphere. We can provide support in the development, financing and implementation of projects on horticultural technologies, sustainable energy and management. Our world wide network enables us to assist you in partner search and match making. If desired, our advisors can prepare clients for international market standards, European Union requirements and quality assurance standards as well.



The East Africa team can assist you in:

Agricultural services

- Cultivation support
- Irrigation and fertilization support
- Crop protection including Integrated Pest Management
- Post harvest support
- Sourcing of international technology and farm inputs
- Trainings on e.g. bush management, post harvest handling, scouting and spraying techniques, preparing fertigation recipes and more

Business development services

- Market surveys
- Market entry support
- Feasibility studies
- Matchmaking & partner search
- Project and interim management
- Subsidies and project funding support
- Conferences and trade missions

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